

**ECR MEMBERSHIP INFORMATION**

#### The Employee-Owned Contractors Roundtable (ECR) is the premier association for ESOP federal contractors that are already or intend to become 100% employee-owned. ECR members are active in efforts to shape federal procurement policies that encourage the creation of more ESOP-owned federal contractors, leveraging the ESOP structure as a pathway for growth through small-business set asides and into the mid-tier, and communicating to Members of Congress about the unique benefits of employee-ownership. More on ECR can be found here:

<https://ecrcoalition.com/>

### Building on Success

Since its inception in 2018, ECR has actively engaged with Members of Congress, the Department of Defense (DOD), the Small Business Association (SBA) and other federal agencies to educate and advocate for ESOP and pro-ESOP contracting and small business policies. In 2021, ECR worked with ***Congress to authorize a pilot program within DOD to incentivize contracting with businesses wholly-owned through ESOPs by awarding a one-time sole source follow-on contract for contrcts previously held and completed by the ESOP contractor.*** This one-time sole source follow-on policy was included at Section 874 of the FY22 National Defense Authorization Act. DOD issued a class deviation memo on November 8, 2022, authorizing the use of section 874. ECR membership has been the driving force to educate DOD contracting officers about the program and advancing Sec. 874 authority use. Congress supported improvements to Sec. 874 of the FY22 NDAA in Sec. 872 of the FY24 NDAA. ECR continues to engage with Defense Pricing and Contracting (DPC) to encourage implementation of Sec. 874 with Sec. 872 improvements

### Join ECR

ECR members have been the driving force behind the policy successes and Sec. 874 implementation. An engaged, geographically diverse, and coordinated membership will ensure ECR’s work continues to achieve results. ECR has two membership levels - the Executive Council and General Member. ***You do not need to be 100% employee- owned to join ECR, but membership is limited to companies that are at least partial ESOP.***

## 2024 ECR Executive Council Member ($25,000/annual)

* *Serves as ECR’s Board*
  + *Drives overall ECR direction, policy priorities, and strategy;*
  + *Quarterly Executive Council meetings and monthly calls;*
* *Bi-annual lobby days and Hill engagement events;*
* *Supports political, agency, and third-party engagement;*
* *Coordinated Sec. 874 implementation.*

## 2024 ECR General Member Council (Tiered)

* *Participation in ECR’s monthly update calls;*
* *Coordinated communication/content sharing on Sec. 874 implementation;*
* *Access to ECR staff for questions and information requests;*
* *Directed advocacy engagement opportunities;*
* *Regular intel sharing and email updates.*

### Annual General Membership Dues By Headcount

* *More than 1000 employee-owners: $10,000/annual*
* *Between 250-1000 employee-owners: $5,000/annual*
* *Under 250 employee-owners: $2,500/annual*

***To join ECR, contact Matt Scott at*** [***matt.scott@ecrcoalition.com***](mailto:matt.scott@ecrcoalition.com) ***or at 516-382-3613.***



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| **MEMBERSHIP REQUEST FORM** | | |
| Company Name: | | Date: |
| Website address: | |
| **PRIMARY CONTACT** | | |
| Name: | | |
| Title: | | |
| Address: | | |
| City: | State: | ZIP Code: |
| Phone: | Fax: | |
| Mobile: | E-mail: | |
| **SECONDARY CONTACT** | | |
| Name: | | |
| Title: | | |
| Address: | | |
| City: | State: | ZIP Code: |
| Phone: | Fax: | |
| Mobile: | E-mail: | |
| **ECR MEMBERSHIP LEVEL (CHECK ONE)** | | |
| **ECR EXECUTIVE ROUNDTABLE ($25,000/annual)**   * *Serves as ECR’s Board*   + *Drives overall ECR direction, policy priorities, and strategy;*   + *Quarterly Executive Council meetings and monthly calls;* * *Bi-annual lobby days and Hill engagement events;* * *Supports political, agency, and third-party engagement;* * *Coordinated Sec. 874 implementation.*   ***2023 ECR General Member Council (Tiered)***   * *Participation in ECR’s monthly update calls;* * *Coordinated communication/content sharing on Sec. 874 implementation;* * *Access to ECR staff for questions and information requests;* * *Directed advocacy engagement opportunities;* * *Regular intel sharing and email updates.*   **Annual General Membership Dues By Headcount (Check One)**   * *More than 1000 employee-owners: $10,000/annual* * *Between 250-1000 employee-owners: $5,000/annual* * *Under 250 employee-owners: $2,500/annual* | | |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **COMPANY DESCRIPTION**  **(What the company does, company history, business type, etc.)** | | | | | | | | |
|  | | | | | | | | |
| **CURRENT LIST OF WORK BY NAICS CODE** | | | | | | | | |
|  | | | | | | | | |
| **FEDERAL AGENCIES SERVED**  **(please rank by percentage of work attributed to each agency)** | | | | | | | | |
|  | | | | | | | | |
| Year Company Established: | | | Year ESOP Established: | | | My company is: | | |
| An S Corporation □  A C Corporation □ | | |
| Total Employees: | | | Total Participants: | | | Total Active Participants: | | |
| **ESTIMATED NUMBER OF PARTICIPANTS BY STATE**  *(See Excel example below for formatted company grassroots data)* | | | | | | | | |
| AK | DC | IL | | ME | ND | OH | TN | WV |
| AL | DE | IN | | MI | NE | OK | TX | WY |
| AR | FL | KS | | MN | NH | OR | UT | |
| AZ | GA | KY | | MO | NJ | PA | VA | |
| CA | HI | LA | | MS | NM | RI | VT | |
| CO | IA | MA | | MT | NV | SC | WA | |
| CT | ID | MD | | NC | NY | SD | WI | |

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| **ESOP PERCENTAGE** |
| What percentages of shares are owned by the ESOP? |
| **DOES YOUR COMPANY HAVE A POLITCAL ACTION COMMITTEE (PAC) OR ENGAGE IN POLITICAL GIVING?** |
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| **OTHER ORGANIZATIONS IS YOUR COMPANY IS A MEMBER IN**  **(trade groups, local commerce organizations, etc.)?** |
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| **HOW DID YOU LEARN ABOUT ECR?** |
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**Please e-mail completed form to Matt Scott at** [**Matt.Scott@ecrcoalition.com**](mailto:Matt.Scott@ecrcoalition.com)



# Example ECR Member Company Grassroots Spreadsheet

Accurate ECR member location and employee-owner data provides ECR the ability to effectively target Members of Congress for advocacy efforts. Members of Congress respond to issues impacting their constituency. Having this information provides ECR the ability to connect our policy issues and asks with positive impacts in Members states and district. Please provide company grassroots data in the format below and email it back to Matt Pearce at [matt.pearce@ecrcoalition.com](mailto:matt.pearce@ecrcoalition.com).

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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Company**  **(Locations)** | **# of EOs** | **Street** | **City** | **State** | **Zip** | **Senator** | **Senator** | **U.S. Rep** |
| ACME XYZ | 5 | 1234 ACME DR | Riverside | CA | 92504 | **ECR Staff will enter this information based on state/address + zip** | | |
| ACME XYZ | 25 | 4321 Example Ave | Las Vegas | NV | 89115 |
| ACME XYZ | 36 | 111 Template St. | Chicago | IL | 60007 |
| ACME XYZ | 155 | 1 Circle Ct. | Alexandria | LA | 71301 |